Manitoba
Agriculture

FARM BUSINESS MANAGEMENT

FINANCIAL PROGRAMS FOR

nformation Update

MANITOBA FARMERS

DATE: July, 2000

Government programs for agricultural producers are numerous and constantly changing. This update lists financial programs currently available to agricultural producers of this province. Each financial program is briefly described outlining eligibility criteria and where to apply.

This publication will be useful to farmers who wish to become aware of opportunities available, or who wish to determine their eligibility for programs offered. Every effort has been made to ensure accuracy as of July 2000. Because of continual changes that are taking place with respect to these programs, details are subject to change at any time. Further details and current information should be obtained from the agencies as indicated. **Information on Manitoba programs is also available on the Internet at www.gov.mb.ca/agriculture**

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For Further Information Contact Your Local Manitoba Agriculture and Food Office.

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FINANCIAL PROGRAMS FOR MANITOBA FARMERS

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I. AGRICULTURAL CREDIT PROGRAMS
PROVINCIAL
The Manitoba Agricultural Credit Corporation

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Direct Loans To provide intermediate and long term loans for land, traditional and non-traditional livestock, permanent improvements, debt consolidation, farm buildings and start-up shares in "new generation" co-ops.	Maximum of $325,000 for up to 30 year terms. Fixed interest rate loans. Five year renewable interest rate option available. Reasonable interest rates. Clients may be eligible for the Young Farmer Rebate.	18 years of age or over. A Canadian citizen or landed immigrant residing in Manitoba or will be after the loan. Net worth cannot exceed $500,000 for initial loans. The farm business must be considered potentially viable and must meet security requirements. The combined annual off-farm income of the applicant and/or spouse may not exceed $70,000 at time of application.	Manitoba Agricultural Credit Corporation Unit 100 – 1525 First Street South Brandon, MB R7A 7A1 (204) 726-6850 Fax: (204) 726-6849 (or any of 16 field offices and 6 satellite offices.)
2. Corporate, Cooperative & Partnership Loans To provide financial assistance to establish and develop multiple owner farm enterprises.	Maximum of $650,000 for up to 30 year terms. Fixed interest rate loans. Five year renewable interest rate option available. Members may be eligible for the Young Farmer Rebate.	Corporations, Cooperatives, Partnerships and Producer Boards.	
3. Young Farmer Rebate Program To provide a rebate to assist farmers during the critical start-up stage of their farming operations.	Maximum 2% rebate on the first $100,000 borrowed for the first five years of the MACC loan.	Persons 18 to 39 years of age inclusive who obtain a loan from MACC with a term of 5 years or more.	
4. Stocker Program To promote feeding of steers, heifers and feeder cows in Manitoba. To promote feeding of bison in Manitoba.	Maximum loan is $125,000. Stockers must be sold within 12 months at which time loan is repayable in full. Funds may be applied to livestock already in producer's possession. Maximum loan is $125,000. Feeder bison (bulls, heifers) must be sold within 15 months. Funds may be applied to feeder bison already in producer's possession.	Manitoba residents 18 years of age or older who have feed and facilities to raise calves. Net worth cannot exceed $500,000 on initial loans.	

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
5. Feeder Association Loan Guarantee Program Guarantee loans to Feeder Associations (associations incorporated as a cooperative with a minimum of 15 members) to purchase feeder cattle, which are fed on member farms or in a custom feedlot on behalf of members. The association retains legal ownership of all cattle purchased which must be identified with the association brand.	Guarantee – MACC guarantees to the lender the least of: a) 25% of all loans outstanding under the guaranteed loan; b) 25% of the maximum that the association may borrow under the program; c) 25% of the maximum loan limit of $5,000,000. Guaranteed Loan Limit Five per Member: a) $50,000 for members who have never before grown or finished livestock; b) $75,000 for members belonging to an association for one to three years and who have successful experience with one Feeder Agreement with the association and/or have a proven feeding record for two years of at least one hundred head per year; c) $125,000 for members who have successful experience with at least two Feeder Agreements with an Association and/or have proven feeding records for three or more years of at least 100 head per year. Terms of Loans: Maximum of 12 months. Extension of three months under special circumstances.	Residents of Manitoba – 18 years or older. Two-thirds of association members must be feeders. Security: Members are required to place in the Association Assurance Fund, 5% of the value of the cattle on feed.	Manitoba Agricultural Credit Corporation Unit 100 – 1525 First Street South Brandon, MB R7A 7A1 (204) 726-6850 Fax (204) 726-6849 (or any of 16 field offices and 6 satellite offices.)
6. Operating Loan Guarantee Program (GOL) To guarantee new lines of credit made to farmers by lending institutions for operating expenses.	Loan guarantees of up to $250,000 for individuals or multi-operator farms. Repayable annually or at the completion of a production cycle. Interest rate may not exceed prime plus 1%. The GOL Program is up for renewal on December 31, 2000.	A Canadian citizen or landed immigrant residing in Manitoba, 18 years of age or over and principally occupied in farming. Equity in the farming operation of not less than 20% at the time of loan approval. Application must be made to participating lending institutions.	

The Manitoba Agricultural Credit Corporation

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
7. Diversification Loan Guarantee To assist the diversification and value-added activities of farmers as they adjust to elimination of transport subsidies and other support programs.	Providing guarantees on loans of up to $3 million for individuals, partnerships, corporations and cooperatives. Interest rate cannot exceed 1.5% over Prime if floating or 1.5% over lenders residential first mortgage rate if fixed. Maximum application fees of ¾ of 1% of loans up to $1 million; ½ of 1% of loans over $1 million.	Individual applicants must be 18 years of age, residents of Manitoba and Canadian citizens or lawfully admitted to Canada for permanent residence. Principal occupation of individuals must be farming. The majority of shares or votes and net assets of multi-operator farms must be held by Manitoba farmers. The number of shareholders, partners or members is not to exceed 25. Projects must demonstrate financial soundness. Applications must be made to participating lending institutions.	Manitoba Agricultural Credit Corporation 220 Main Street North Box 100 Morris, MB R0G 1K0 (204) 746-2312 Fax (204) 745-2932

The Manitoba Farm Mediation Board (MFMB)

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. The Family Farm Protection Act Special Fund To aid farmers with demonstrated production and financial management skills who are in financial difficulty. To facilitate the establishment of financial agreements between farmers and their creditors.	Up to $40,000 over a 4 year period is available under five programs. 1. Guarantee of loan payments; 2. Land lease-back, rental shortfall guarantee; 3. Guarantee of security; 4. Pre-settlement emergency assistance; operating funds during entry into one of the board's guarantees; 5. Combination of programs 1 & 3 – guarantees of loan payments and security.	Farmers or creditors may apply to the Manitoba Farm Mediation Board for mediation services. A guarantee may be provided to facilitate a mediated settlement that leaves a farmer with a viable farm operation. Must be approved by the Manitoba Farm Mediation Board or its designate(s).	Manitoba Farm Mediation Board 816 – 401 York Avenue Winnipeg, MB R3C 0P8 (204) 945-0357 or 1-800-282-8069 (ask for Manitoba Farm Mediation Board)

FEDERAL
Farm Credit Corporation (FCC) Farm Credit Corporation Act

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
For any agricultural or farm related purpose including purchase of land, equipment, livestock or buildings, refinancing debt, farm-related businesses, and diversification businesses.	No maximum loan size. Interest rate is based on the Corporation cost of acquisition of funds. Interest rates from 1 to 29 years. Annual, semi-annual, quarterly and monthly payments available.	Borrower must be of legal age, a Canadian citizen or permanent resident, demonstrate repayment ability and have adequate security.	Farm Credit Corporation Toll Free Service 1-877-332-3301 or any field office. Website: www.fcc-sca.ca
1. One-Year Convertible Loan Keeps options open as interest rates fluctuate.	One-year term. Annual, semi-annual, quarterly and monthly payments available. Amortization up to 29 years. Convertible anytime to a longer term FCC loan. Interest rate in effect on application date is guaranteed for 60 days.		

Farm Credit Corporation (FCC) – Farm Credit Corporation Act

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
2. Real Property Loans Fixed payments help in planning farm cash flow.	These loans are secured by a land mortgage. Fixed interest rate terms of 1, 3, 5, 7, 10, 15 or 20 years are available, or a variable rate. Annual 10% prepayment available for 5, 7, and 10 years.	Amortization can be from 3 to 29 years. Payments may be made annually, semi – annually, quarterly or monthly. 60 day rate guaranteed.	Farm Credit Corporation Toll Free Service 1-877-332-3301 or any field office. Website: www.fcc-sca.ca
3. Personal Property Loans For machinery or livestock and the construction of buildings.	Fixed and open terms available from 2 to 7 years, or a variable rate. Annual, semi-annual, quarterly or monthly payments are available.	Security is in the form of a loan agreement and a security agreement over a chattel such as equipment or livestock. No fees.	
4. Family Farm Loan To help retiring farmers transfer farm assets to a purchaser.	FCC approves a loan to the purchaser for up to 90% of the appraised market value of the security. Purchaser makes a down payment of at least 10% to the vendor.	FCC will disburse 40-60% of the funds to the vendor and the balance over a maximum of 4 years or 70% of the funds immediately, leaving the remaining 20% to be financed by the vendor. Two pricing options are available: a fixed rate or an annually adjusted rate.	
5. 1-2-3 Grow Loan A loan that provides for deferred or reduced payments to fit primary production operations whose income is not immediate.	Reduced or deferred payments available based on business plan. Option to pay interest only or tiered interest payments for up to four years; or pay nothing at all for 18 months.	Lending decision based on future value of business. Maximum amortization – 25 years.	
6. Payday Loan Loan that is provided considering additional security of off farm income.	Minimum 10% down payment on farm purchase. Loan amortization to maximum 25 years.		
7. Flexi-Hog Loan For purchase of livestock and any purpose related to the hog industry.	Principal can be deferred for up to one year. Can be deferred 3 separate times over the course of the loan.	Maximum amortization – 12 years. Secured by property mortgage.	
8. Farm Builder Construction Loan Financing for any type of construction projects.	No payment until the project is completed (for up to one year). Money can be taken as is needed.	Can be converted to any of FCC's loan products upon project completion.	

Farm Improvement Loans

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Farm Improvement and Marketing Cooperative Loans Act Provides loan guarantees to approved lenders for livestock, machinery, additional land, buildings, fences, drainage, irrigation and debt consolidation of above; and to farm marketing cooperatives for processing, distributing and marketing farm products.	Maximum loan is $250,000 for an individual farmer, and $3,000,000 for farm products marketing cooperative (upon approval by the Minister). Loans may finance up to 80% of the cost. Repayment is 20 years for land or building construction and 10 years for other. The maximum interest rate varies with the prime rate of the lender plus 1%. There is an optional fixed rate for up to five years. Maximum rates are fixed at time of loan: 1 year – P + 1 ¼% 2 year – P + 1 ½% 3 year – P + 1 ¾% 4 year – P + 2% 5 year – P + 2 ¼%	Available to any individual, partnership, corporation or cooperative association that is engaged in farming in Canada, as well as farm products marketing associations (which must be owned solely by farmers and have a minimum membership of five). Loans must be secured and used for the purpose as designated on the application. Borrower must provide 20% of the cost of a project from his/her own resources. A user fee of 0.85% of the loan value, payable to the federal government, must be collected by the lender.	Chartered Banks and Other Designated Lenders or Agriculture Canada Farm Improvement Loans Administration 2200 Walkley Road Ottawa, ON K1A 0C5 (613) 759-6295 Fax: (613) 996-2430 http://aceis.agr.ca/finances_e.phtml

Advance Payments Program: The Advance Payments Program provides interest assistance under the Agricultural Marketing Programs Act.

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Advance Payments Program To provide cash advances to producers on stored eligible crops. Includes maple syrup and honey.	Agriculture and Agri-Food Canada pays the interest on the first $50,000 of advances. Producers repay their advance as the crop is sold throughout the year.	Maximum advance guarantee per producer (or related producers) is $250,000. Advance must be repaid within specified time frame (cannot exceed 12 months).	Producer groups. Agricultural Marketing Programs Agricultural Industry Services Directorate Market & Industry Services Branch 2200 Walkley Road Ottawa, ON K1A 0C5 (613) 957-4028 Ext. 2522 Fax (613) 941-4867 www.agr.ca/misb/nmp/app/index.html

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
2. Spring Advance Payments Program	This advance is to provide those in short term cash flow difficulties with the funds to plant their crops from 2000 to 2002. Interest payments under this program are paid by the Federal government.	Maximum advance of $20,000. Transferred to the Advance Payments Program in the fall of the year taken. 60% payment made on seeding intentions, with the remaining 40% paid after seeding.	Producer groups. Agricultural Marketing Programs Agricultural Industry Services Directorate Market & Industry Services Branch 2200 Walkley Road Ottawa, ON K1A 0C5 (613) 957-4028 Ext. 2522 Fax (613) 941-4867 www.agr.ca/misb/nmp/app/index.html

Financial Counselling/Assistance

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Farm Debt Mediation Service	Provides insolvent farmers and their creditors with mediation services pursuant to the Federal Farm Debt Mediation Act and Regulations to help them arrive at a mutually satisfactory agreement.	Those eligible for debt mediation include insolvent individuals and businesses that are "engaged in farming for commercial purposes". To be considered insolvent, applicants must meet one of the following criteria: • Unable to meet their obligations as they generally come due. • Ceased paying their current obligations in the ordinary course of business as they generally become due, or • The value of their property, if disposed of at a fairly conducted sale under legal process would not be sufficient to enable payment of all their obligations, due and accruing due.	Room 801-1800 Hamilton Street Regina SK S4P 4K7 1-800-667-7158 Web site: www.agr.ca/progser/fdms_e.phtml

Financial Counselling/Assistance

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
2. Farm Consultation Service	For a nominal fee this service provides qualified counselors who will assist farmers that are experiencing farm financial problems. The service will help assess your current financial situation and develop plans for future success.	Farmers with basic farm bookkeeping in order or readily accessible who are experiencing one or more of the following situations in their farming business: • Incurring losses • Margins decreasing • Difficulty paying bills as they become due • Operating loan not revolving – unable to reduce loan balance regularly, loan not being extended • Debt terms incongruent – timing and amount of income/timing and amount of payments are incompatible with the cash flow of the operation. • Evidence of any of the above is likely to happen in the future.	Room 801-1800 Hamilton Street Regina SK S4P 4K7 1-888-777-9309 Web site: www.agr.ca/progser/fcs_e.phtml

II. CROP INSURANCE & NET INCOME STABILIZATION PROGRAMS

Crop Insurance Program

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Canada-Manitoba Crop Insurance Program Provides coverage based on the producer's long term average yield – offers farmers a voluntary program of financial protection against crop loss due to natural hazards – provides insurance coverage for much of the cash costs of the seeded crop. Basic coverage includes excess moisture insurance (EMI). Also available is additional hail insurance and seedling establishment insurance for tame perennial forages.	Crop insurance is available for most field crops and forage crops for uncontrollable natural hazards. Coverage depends on the farm's soil productivity zone. For most crops it is 50% (70% or 80% optional at extra cost) of the 10 year average yield for the soil type. A farmer's own yields are being considered using an Individual Productivity Index. The premiums are shared by the farmer and by the governments of Canada and Manitoba. The 50% portion of the coverage at all levels is fully funded by governments. Administration costs are funded 50% by the Manitoba government and 50% by the federal government.	All farm operators, and landlords on a crop share, are eligible for a contract. An applicant must be financially independent of all other insured farmers. Partnership contracts are issued to farmers who farm land together and who share production from the insured land. November 30 is the deadline for applying for insurance for the following year for unseeded land coverage. Application for all-risk insurance or changes in insured crops or coverage levels for all insurable crops must be made by March 31.st	Local Crop Insurance Offices or Manitoba Crop Insurance Corporation 400 – 50 24th Street NW Portage la Prairie, MB R1N 3V9 (204) 239-3499 Fax: (204)239-3401 www.gov.mb.ca/agriculture/mcic

Net Income Stabilization Program (NISA) and Agricultural Income Disaster Assistance Program (AIDA)

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Net Income Stabilization Account (NISA) Producers set aside funds in high income years for use in low income years. Covers grains, oilseeds, special crops, edible horticultural crops, and livestock. Excludes inedible horticulture crops and supply-managed commodities.	Participants can deposit up to 3% of their eligible net sales into their account and these deposits are matched by governments. The Federal government & Manitoba share the cost of the matching contribution in a 2 to 1 ratio. In addition, farmers can deposit up to 20% of eligible net sales to their account. These funds are not matched by governments. All producer deposits earn a 3% interest bonus above market rates. The interest bonus cost is shared equally by Manitoba and Federal governments.	Producers are eligible to participate in NISA if they are: • reporting farm income for tax purposes, or • landowners who farm under a crop share rental agreement, or • individuals farming in a corporation, cooperative, communal organization, or a trust • status Indians farming on a reserve. Withdrawals from accounts are allowed when the farm's gross margin falls below the previous five year average or when net income from all sources falls below $20,000 or $35,000 for a family.	NISA Administration P. O. Box 6100 Winnipeg, MB R3C 4N3 Toll-free information number: 1-800-665-6472 (NISA) or en francais: 1-800-665-2776 (CSRN) Website: www.agr.ca/nisa
2. Agricultural Income Disaster Assistance Program (AIDA) A two year national program ('98-'99 Income Tax years) designed to provide funding for Canadian agricultural producers to cushion extreme income reductions beyond their control. Funding is 60% Federal and 40% Provincial government contributions.	Income assistance available to anyone in Canada who files income tax returns as a farmer.	To qualify, Gross Margin of individual has to be below 70% of their average Gross Margin over the previous three years.	For further information: Toll Free 1-888-343-1064 (English) 1-888-592-4314 (en Francais) Website: www.agr.ca/aida or AIDA Administration P.O. Box 2490 Winnipeg MB R3C 4A7 Fax: (204) 984-5610

III. DISEASE COMPENSATION

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Tuberculosis/Brucellosis/ Scrapie Compensation Program Compensation and advisory assistance if animals have to be destroyed because of these diseases.	Compensation: Transportation to slaughter, killing fees, and market value up to $2500 for cattle and $600 for sheep (Note: Sheep with scrapie cannot be slaughtered)	Available to farmers with livestock contacting Tuberculosis, Brucellosis or Scrapie. Disease must be confirmed by a meat inspector or federal veterinarian. Routine examinations are done at auction sales and packing plants.	Government of Canada Canadian Food Inspection Agency 613 – 269 Main Street Winnipeg, MB R3C 1B2 (204) 983-2203
2. Rabies Indemnity Compensation for animals that have to be destroyed because of rabies.	Federal-provincial cost-shared (40:60) indemnity up to a maximum of $1,000 for cattle, $500 for horses and $200 for swine, sheep or goats, which die from rabies.	On livestock lost because of rabies infection provided the suspected case is reported early in the sickness and confirmed rabid by a federal veterinarian. (Need brain for diagnosis.)	For other information, see www.cfia.agr.ca
3. Swamp Fever of Horses (Equine Infectious Anemia) Compensation for animals that have to be destroyed because of swamp fever.	Compensation up to $2750 per animal.	A federal veterinarian must be notified when disease is suspected.	
4. Poultry: Newcastle disease, Avian influenza, Pullorum disease, Fowl typhoid. Are named diseases under the Health of Animals Act.	Compensation up to $33 per head for chickens and $50 per head for turkeys. Ostrich – up to $1500.	Available to farmers whose poultry are infected with Newcastle disease.	
5. Anthrax An endemic disease in Canada and is a named disease under Health of Animals Act.	The payment for cattle, sheep, swine and goats which die of this disease is the market value subject to limits of $500 for cattle, $350 for horses and $100 for sheep, swine and goats. As well, free vaccination is provided to treat the herd. Bison or captive wild ungulates are not covered.	Farmers with confirmed cases of Anthrax in their herds. Confirmation must be by a federal veterinarian. Animals in contact with an animal found dead of Anthrax are not ordered destroyed. There is a quarantine and vaccination program for the contact herd.	

IV. WILDLIFE DAMAGE COMPENSATION AND PREVENTION – BIG GAME AND WATERFOWL REGULATION

PROGRAMS	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Prevention Prevention of damage to crops by wildlife is promoted under this regulation.	Prevention assistance upon inspection and approval by Natural Resource Officers.	Proper prevention measures must be applied to eligible crops in areas where wildlife are common. Natural Resources must be in contact with the producer to complete an Occurrence Report and discuss prevention measures.	Local Manitoba Conservation Officers (formerly Natural Resources), 50 District Offices Numbers can be obtained from Manitoba Conservation Information and Inquiry: 1-800-214-6497
2. Compensation The Regulation allows for full compensation of damage by wildlife to the crop or livestock covered.	• For crop loss due to migratory waterfowl (ducks, geese, cranes). • For loss of livestock due to predators • For loss to crops and stored hay caused by deer, elk, moose, wood bison or black bears. • For loss of honey, related equipment by bear. • Loss of leaf cutter bee eggs, larvae and related equipment. An appeal process is also in place.	Evidence of damage must be retained for inspection. Harvested forage must be located at the storage site and monitored daily.	Compensation: Local Agency Offices of Manitoba Crop Insurance Corporation

V. WATER DEVELOPMENT PROGRAM
Prairie Farm Rehabilitation Administration

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Rural Water Development Program Provides technical assistance in environmentally sound planning and in the investigation and development of water related projects, in partnership with individual farm or rural enterprises, groups, communities, and municipal governments. Cost shared assistance may also be available for qualifying projects.	Projects that will provide the greatest long term economic benefits to the surrounding rural community are given the highest priority. Cost-shared assistance available for: • Water Supply – group, community and individual projects may be considered depending on availability of funds and local priority. • Ground Water Exploration – groundwater exploration, aquifer mapping and assessment. • Water Conservation and Water Quality Protection Measures – promotion and implementation of a community water exploration program, sealing of abandoned wells, development of an aquifer protection and management plan, promotion of land use practices which will reduce surface runoff and/or leaching of nutrients. • Applied Research and Demonstration – projects that investigate and demonstrate innovative products, methods or technology for protecting or enhancing water resources and associated infrastructure.	Contact your local PFRA District Office to discuss your water-related issue. Prior to development, you must submit an application for assistance to your local PFRA District Office and obtain approval for the project.	PFRA Offices in Manitoba: Beausejour (204) 268-3233 Fax (204) 268-3609 Brandon (204) 726-7584 Fax (204) 726-7619 Dauphin (204) 638-6108 Fax (204) 638-9443 Morden (204) 822-7273 Fax (204) 822-7207 Winnipeg (204) 983-2243 Fax (204) 983-2178 Website: www.agr.ca/pfra/rwdpmbe.htm

WATER DEVELOPMENT PROGRAM
Provincial Government

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Provincial Irrigation Assistance Program To defray the costs associated with the planning and startup stages of an irrigation project.	A one-time grant of 30% of eligible costs to a maximum of $2,000. Eligible costs are irrigation related expenses, such as ground water investigation and equipment purchases. Applicants are required to present invoices for material or services. This grant may be overlapped with the corresponding PFRA program in any individual irrigation project.	Must be a bona fide farmer and: 1. There must be a minimum of five acres to be irrigated. 2. A soil investigation must be done by Manitoba Agriculture and Food ($100 fee plus GST). 3. A Water Rights license is required. 4. Water quality must be suitable for irrigation.	Water Management Specialist Manitoba Agriculture and Food Box 1149 Carman, MB R0G 0J0 (204) 745-5663
2. Provincial Farm Water Source Development To assist individual farmers develop the mechanization of a satisfactory off-farmstead water source to meet farming needs. For information contact: The Manitoba Water Services Board Infrastructure Services Rural Development Box 22080 2022 Currie Blvd. Brandon, MB R7A 6Y9 (204) 726-6076 .	Financial assistance is provided on approved design on the basis of 30% of eligible costs not shared by PFRA. Each farm is eligible for only one rebate.	1. The applicant must be a bona fide farmer. 2. Water source must be located outside the farmstead (500 ft. or more) and be adequate to meet farming needs. 3. Abnormal costs must be encountered. 4. Design approval is required prior to construction to ensure eligibility for financial assistance. 5. Applicant is required to construct according to project standards and procedures.	Farmers can apply for assistance through their local agricultural offices or contact the district farm water source technologist as follows: 1. Rural Development 27 – 2nd Avenue SW Dauphin, MB R7N 3E5 (204) 632-2116 2. Rural Development Box 22080 2022 Currie Blvd. Brandon, MB R7A 6Y9 (204) 726-6076 3. Rural Development 20 First Street S. Beausejour, MB R0E 0C0 (204) 268-6059

WATER DEVELOPMENT PROGRAM
Joint Federal and Provincial

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. The Surplus Water Irrigation Initiative (SWII) A joint program between Canada and Manitoba that offers assistance to irrigation associations and other organizations to develop sustainable irrigation projects in Manitoba. Part of the funding for SWII has been made available through the Canada Infrastructure Program (CAIP). This program will remain in effect until March 31, 2002	Eligible costs under this program may include: • Infrastructure Support – Costs of consultants and contractors, materials, equipment and services in respect to the investigation, design and construction of the project. • Area Management – Costs incurred in developing management or business plans, environmental studies (including environmental licensing), education and awareness, training, and monitoring (during the term of the agreement). • Applied Research, Demonstration, and Technology Transfer – Costs associated with the research and demonstration of sustainable irrigated crop production and related communication and training costs. • Environmental Monitoring – Costs associated with the purchase of monitoring equipment, data collection including labour, data evaluation, and consultation service fees for environmental impact studies or baseline studies. • Public Awareness, Education, and Communications – Costs associated with the gathering and dissemination of information using various communications methods such as forums, tours, field days and printed materials.	Regional Irrigation Associations or other non-profit organizations considering the development of sustainable irrigation projects in Manitoba may apply for funding. Annual proposals must be submitted to be considered for funding under the program. Detailed requirements for proposals will be supplied upon request. In general, proposals should be components of an overall Area Water Management Plan and should clearly outline the following: • The work to be undertaken • The linkages with program objectives • Estimated costs and cash flow requirements • Other funding sources • Potential partnerships for cost sharing agreements.	For general information or inquiries, contact: Manitoba Agriculture Soils & Crops Branch P. O. Box 1149 Carman, MB (204) 745-5630 Prairie Farm Rehabilitation Administration Suite 200 – 303 Main Street Winnipeg, MB (204) 983-2243 or contact your local Irrigation Association, Manitoba Agriculture and Food or PFRA office.

WATER DEVELOPMENT PROGRAM

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
2. Agricultural Area Water Pipeline (joint Federal and Provincial) Provides assistance to local government or legally incorporated groups of five or more individuals who have obtained permission from the local government to install pipelines for transporting water from a known water supply into water short areas.	PFRA and Rural Development each provides assistance of one-third of eligible costs: • Pipeline material and installation. • Right-of-way and easements. Local government or group responsible for remaining costs.	If the local government is not involved, the group of individuals applying for assistance must become legally incorporated. Prior approval of plans must be obtained from the Department of Environment. System must be designed by a qualified professional engineer. All rights-of-way and easements must be in accordance with established standards and procedures.	A letter of request should be sent with a resolution requesting technical and financial assistance from both PFRA and Rural Development to: The Manitoba Water Services Board Infrastructure Services Rural Development Box 22080 2022 Currie Blvd. Brandon, MB R7A 6Y9 (204) 726-6076 PFRA Suite 200 – 303 Main Street Winnipeg, MB R3C 3G7 (204) 983-2243 Or PFRA District Offices
3. Community Water Source Development (joint Federal and Provincial) Provides assistance to local government or groups to identify and develop a water supply for small community use.	Rural Development and PFRA provide technical and financial assistance. • Groundwater appraisal report • Evaluate sources • Arrange, supervise test drilling and well construction • Advice on permits, cost estimates, tenders and contracts • Engineering designs and construction supervision as staff time permits	Local government or legally incorporated group of individuals can apply. Design approval required prior to construction to ensure eligibility for financial assistance.	The Manitoba Water Services Board Infrastructure Services Rural Development Box 22080 2022 Currie Blvd. Brandon, MB R7A 6Y9 (204) 726-6076

VI. SOIL & WATER CONSERVATION PROGRAM

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Rural Development/Water Services Board Grants Available to conservation districts to: • Assist local people in developing and delivering rural conservation programs, primarily on a watershed basis. • Provide financial assistance for: • Soil and water management • Wildlife and fisheries management, and • Recreation and public education and other resource management programs. For general information, contact: Rural Development Box 38 Gladstone, MB R0J 0T0 (204) 385-6622	Financial incentives are available for a wide range of programs including: • forage seed purchase • runway stabilization • shelterbelt planting • block tree planting • water storage • crop residue management • salinity management • wildlife habitat maintenance and enhancement • drainage management and enhancement. Local districts should be consulted directly for incentive details. Must be a landowner within a conservation district. Specific eligibility criteria vary according to program and districts. Nine districts in Manitoba.	• Turtle River Watershed Conservation District (TRWCD)	Box 449 Ste. Rose, MB R0L 1S0 (204) 447-2139
		• Alonsa Conservation District (ACD)	Box 33 Alonsa, MB R0H 0A0 (204) 767-2101
		• Whitemud Watershed Conservation District (WWCD)	Box 130, 41 Main St. Neepawa, MB R0J 1H0 (204) 476-5019
		• Turtle Mountain Conservation District (TMCD)	Box 508, 129 Broadway Ave Deloraine, MB R0M 0M0 (204) 747-2530
		• Cooks Creek Conservation District (CCCD)	Box 100 Oakbank, MB R0E 1J0 (204) 444-3652
		• Pembina Valley Conservation District (PVCD)	Box 659, 261 Main St Manitou, MB R0G 1G0 (204) 242-3267
		• West Souris River Conservation District (WSRCD)	Box 339 Reston, MB R0M 1X0 (204) 877-3020
		• Upper Assiniboine River Conservation District (UARCD)	Box 223 Miniota, MB R0M 1M0 (204) 567-3554
		• Intermountain Conservation District (ICD)	Box 328 Ethelbert, MB R0L 0T0 (204) 742-3764

SOIL & WATER CONSERVATION PROGRAM

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
2. Rangeland Resource Management (on Crown Lands) To assist Crown Lands lessees develop acceptable management systems that sustain or enhance land productivity in the long term.	Technical assistance to develop land based management plans for activities such as: • encouraging the use of season-specific forages, which will extend the grazing season; • renovation and fertilization • developing rotational and complementary grazing systems; and • controlling encroachment of undesirable native species.	Eligible clients will hold an Agricultural Crown Lands forage lease and be prepared to enter into an agreement of understanding to follow a land-based management plan developed in cooperation with Manitoba Agriculture and Food.	District land representatives in: Dominion City - 427-2950 Ste. Rose - 447-2116 Dauphin - 622-2006 Brandon – 726-6019 Swan River – 734-3417 Arborg – 376-5211 Ashern – 768-2545 Teulon – 886-2696 or Crown Lands Branch 36 Armitage Avenue West Minnedosa, MB R0J 1E0 (204) 867-5691 Fax (204) 867-5696

VII. WILDLIFE HABITAT PROGRAMS

PROGRAMS	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Manitoba Prairie CARE (Conservation of Agriculture, Resources and Environment) A continent-wide conservation initiative designed to restore declining waterfowl populations by promoting land use that conserves soil, water and wildlife. Delivered by Ducks Unlimited on behalf of the North American Waterfowl Management Plan (NAWMP). Manitoba Prairie CARE focuses on landscapes in southwestern Manitoba typified by abundant wetlands.	1) Habitat Land Lease - annual lease payments 2) Habitat Land Purchase - purchase of high priority lands 3) Conservation Agreements – rewards producers to protect valuable habitat while still allowing them to retain ownership 4) Timothy Export Market – provides financial and technical assistance to producers through partnership initiatives that provide on-farm diversification through the export timothy market 5) Facilitates sound grazing practices through the promotion of grazing clubs 6) Salinity barriers – seed provided 7) Winter Cereals – DU provides financial & technical assistance to key producers and groups in order to promote industry growth 8) Forage Establishment – provides financial & technical assistance to producers for the conversion of cultivated land to forages in landscapes where hay is not typically harvested prior to mid-July	Individual programs have specific guidelines and eligibility requirements. Contact the Ducks Unlimited field offices for details.	405 Broadway Avenue Box 1240 Killarney, MB R0K 1G0 (204) 523-7567 214 Main Street, Box 1022 Minnedosa, MB R0J 1E0 (204) 867-5228 545 Conservation Drive Brandon, MB R7A 7L8 (204) 729-3500

WILDLIFE HABITAT PROGRAMS

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
2. Manitoba Habitat Heritage Corporation • permanent protection of critical wildlife habitats through purchase or donation; • financial incentives to maintain valuable existing habitat on private land through cooperative management agreements • Agro-woodlot management – information and incentives to promote management and harvest of new and existing woodlots.	Wetlands and upland habitat: Purchase or donation of conservation easements for native habitats. Direct land donations are also accepted. Riverbanks: Demonstration projects that conserve river bottom habitat and stream banks. May include incentives for fencing, managed grazing systems and remote watering. Agro-woodlot: Staff help prepare management plans that include sustainable harvest options. A number of agro forestry options are available.	Target areas primarily south of Riding Mountain Park and west of #13 Hwy. Varies with program option. Eligible lands could contain various wildlife habitat types. Priority given to habitat lands that are vulnerable to conversion for other uses.	Manitoba Habitat Heritage Corporation offices in: Killarney – 523-7569 Minnedosa – 867-5245 Shoal Lake – 759-2807 Reston – 877-3162 Brandon – 729-3502 545 Conservation Drive Brandon, MB R7A 7L8 Winnipeg – 784-4350 200 – 1555 St. James Street Winnipeg, MB R3H 1B5 Email: mhhc@mhhc.mb.ca
3. Adopt-A-Pothole A project of the Delta Waterfowl Foundation: • To secure and develop small wetlands and associated uplands on or near cultivated lands in southwestern Manitoba. • To provide economic incentives to landowners for providing waterfowl nesting habitat. • To pursue land use changes which will foster long term viability for both agriculture and waterfowl.	Contract with landowners for 10 years, providing cash incentives to develop and maintain areas for breeding waterfowl. The landowner is provided with forage seed to plant dense nesting cover. This is a producer contract, not a land lease contract.	Participating farmers will agree to allow Delta staff and researchers access to the land to conduct research and management (for example, placing nesting structures for mallards in wetlands).	Delta Waterfowl Foundation Adopt-a-Pothole R.R.#1, Box 1 Portage la Prairie, MB R1N 3A1 (204) 239-1900 Delta Waterfowl Foundation Adopt-a-Pothole Box 814 Minnedosa, MB R0J 1E0 (204) 867-5377

WILDLIFE HABITAT PROGRAMS

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
4. Critical Wildlife Habitat Program To identify, preserve and manage Manitoba's plants and animals with particular emphasis on unique, rare and endangered species, the prairie landscape and its ecotypes, and remnant habitats. Current program initiatives include land acquisition, private and municipal land stewardship, natural resource inventories, land management and extension.	Conduct natural resource inventories on selected habitats to identify areas of special interest and importance. Provide advice to landowners on land use practices that benefit wildlife and expertise on native prairie management, endangered grassland species, bats, reptiles and amphibians. Native prairie grazing projects demonstrating sound farming practices that benefit wildlife. Identify wildlife habitat issues with local governments and provide environmentally sound alternatives which benefit landowners and wildlife. Cooperative habitat enhancement projects. Land acquisition, including purchase and donation, and limited leasing of significant habitats.	Lands could contain various types of habitat. Lands with critical wildlife habitat, as determined by program managers, would be given priority.	Manitoba Conservation (formerly Natural Resources) 200 Saulteaux Crescent Winnipeg, MB R3J 3W3 (204) 945-7775 Box 511 Melita, MB R0M 1L0 (204) 522-3719 1129 Queens Avenue Brandon, MB R7A 1L9 (204) 726-6448 Box 820 Boissevain, MB R0K 0E0 (204) 534-6838 Box 640 Swan River, MB R0L 1Z0 (204) 734-3429 Box 6000 Gimli, MB R0C 1B0 (204) 642-6077 Box 4000 Lac du Bonnet , MB R0E 1A0 (204) 345-1400

VIII. MISCELLANEOUS

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
1. Tax Deferral for Drought-Induced Sales of Breeding Livestock To allow farmers who are forced to sell their breeding stock due to drought conditions to defer a portion of the proceeds of sale of these animals to the following year.	The amount of proceeds deferred depends upon the percent reduction in the breeding herd as follows: Herd Reduction — Percent Deferred Under 15% — 0% Over 15 but under 30 — 30% 30% or more — 90% To calculate the total tax deferral, determine the deferral for each portion of the herd reduction and add them together.	The tax deferral applies to sales of breeding animals in a tax year in regions designated as suffering from drought conditions in that year. Breeding animals include PMU horses, cattle, bison, deer, elk, goats and sheep over 12 months of age. For cattle, the number of heifers in the herd cannot exceed 50% of the cows in the herd.	Revenue Canada Taxation 325 Broadway Winnipeg, MB R3C 4T4 1-800-959-5525 Details can be found in Tax Guide T4003, pages 9&10
2. The Manitoba Retail Sales Act Allows farmers to purchase certain production inputs without payment of sales tax.	Entitlement to purchase without sales tax, farm machinery apparatus, parts, granaries, fertilizers, insecticides, fungicides, herbicides, drugs and medicines for livestock in farming production. Metal and/or precast concrete buildings are eligible for refunds upon application.	There are three categories of input items. 1. Unconditionally exempt items. 2. Conditionally exempt items. 3. Taxable items. For conditionally exempt items, a Farm Use Certificate is required to support the sale: "I hereby certify that the goods shown on this invoice will be used principally for farming." Date _____ Signature _____	Taxation Division 101 – 401 York Avenue Winnipeg, MB R3C 0P8 (204) 945-5603 toll-free number: 1-800-782-0318 or 1-800-275-9290 Circulars on the applicability of the Act to farmers are available at the above office, and contain item lists for the three categories.

MISCELLANEOUS

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
3. Child Related Income Support Program (CRISP) To provide financial assistance to low income families to assist them with the cost of raising children.	The maximum benefit that can be received is $30 per month of $360 per year for each eligible child. Benefits begin from the month in which the completed application is received. New benefit years begin July 1 and an application is required for each benefit year.	Eligibility criteria are based on family income, level of net assets and the number of children. Family assets excluding the principal residence, furnishing and family vehicle must have a net value of less than $200,000. The amount of CRISP benefit depends upon the previous calendar year's total family income. Calculations for income eligibility do not include CCA or the value of livestock as income nor as expenses. Other criteria – must live in Manitoba and have a valid Manitoba Health number, which includes dependents in your care. You must be supporting a child or children under 18 years of age, for whom you are receiving Child Tax Benefit payments.	For information on income eligibility levels, program information and applications call toll free: 1-800-563-8793 or write to: Income Supplement Programs Box 3000 203 South Railway St. E. Killarney, MB R0K 1G0 Fax: (204) 523-5240
4. 55 Plus – A Manitoba Income Supplement Program To low income Manitobans who are 55 years of age and over.	Single Person – Maximum benefits of $111.60 are paid quarterly if income is $8,930.40 per annum or less. Partial benefits are calculated for those with income between $8,930.41 and $9,722.40. Married person – Maximum benefits of $119.90 paid quarterly if family income is $14,479.20 per annum or less. Partial benefits are calculated for those with a family income between $14,479.21 and $16,207.20. Benefits begin from the quarter in which the application is received. New benefit years begin April 1 and a new application is required for each benefit year if you are not receiving federal Old Age Security benefits.	Must be 55 years of age or older. Must reside in Manitoba and have a valid Manitoba Health number. If you are married and your spouse is either under 55 or over 65 you may still be eligible for benefits. Income is based on previous calendar year's income. If you are receiving Old Age Security Program benefits, your eligibility for the Provincial 55 Plus benefits is automatically determined.	For information on income eligibility levels, program information and applications call toll free: 1-800-282-8073 or write to: Income Supplement Programs Box 5000 Carberry, MB R0K 0H0

MISCELLANEOUS

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
5. Scientific Research and Experimental Development Tax Credits Tax credits available for qualified projects. Some application to agriculture if criteria met. i.e. seed grower conducting agronomic research such as plot trials, development of new farm product, etc.	Refundable tax credits of up to 35% for qualifying expenditures for Canadian-controlled private corporations. Tax credits for other Canadian Taxpayers. Credits provided for capital. 100% write-off to qualified capital expenditures. Unlimited carry forward of qualified expenditures.	Must be: A Canadian-controlled Private Corporation with less than $200,000 of taxable income can receive a refundable investment tax credit of up to 20% for qualifying SR & ED expenditures. Other Canadian corporations, proprietorships, partnerships and trusts can receive a non-refundable investment tax credit of up to 20% for qualifying SR & ED expenditures. **Three conditions that must be met:** 1. The project must advance the understanding of science and technology; 2. Address scientific or technical uncertainty; 3. Incorporate a systematic investigation by experiment or analysis performed by qualified personnel.	For further information contact your local accounting professional or your nearest Revenue Canada office.
6. Agri-Food Research & Development Initiative (ARDI) Established in 1997 to initiate, encourage, promote and conduct innovative research and development projects that contribute to the economic well being of Canada and Manitoba.	Grants for projects that are directly applicable to agriculture and agri-food development and associated research in Manitoba to supplement other funding sources.	Highest priority given to projects that identify significant economic benefits in removing production or export constraints and provide benefits to the industry. Probable industry impact must be demonstrated within five years of project completion and to demonstrate a commitment to the principles of sustainable development.	For further information: Visit local Manitoba Agriculture and Food or Agriculture and Agri-Food Canada offices. Phone: (204) 758-3056 Fax: (204) 758-3552 www.gov.mb.ca/agriculture/research/ardi

MISCELLANEOUS

PROGRAM	PROGRAM DETAILS	CONDITIONS	CONTACT
7. Manitoba Agri-Ventures Initiative (MAVI) Provides business planning and market development assistance to develop the value-added agri-food sector in Manitoba.	Funding is available for the development of information for: • Business plans • Marketing plans • Feasibility studies • New product development • New process development • Market development	Applicants are Manitoba producers, agricultural entrepreneurs and processors of agricultural products, agricultural and commodity organizations, agri-businesses and food processors. Projects are cost shared on a 50-50 basis.	Winnipeg: (204) 945-3498 Northwest Region: (204) 734-3417 Southwest Region: (204) 748-3873 Central Region: (204) 723-2626 Eastern/Interlake: (204) 376-5211
8. Manitoba Rural Adaptation Council (MRAC)	The Council was formed to assist rural Manitobans in adapting to changes in Prairie Agriculture as a result of federal grain transportation reform and the signing of international trade agreements. Funding is available for projects that support the long-term growth and vitality of the rural landscape.	Priority given to studies which will lead to the development of new technologies that will produce benefits within five years of project commencement. Longer-term research is considered. All sectors of the agriculture and agri-food industry are eligible to apply to MRAC's Research and Development Program. Eligible applicants include institutions, organizations, agri-business, commodity groups and private individuals.	508-800 Portage Avenue Winnipeg MB R3G 0N4 (204) 982-4790
9. Manitoba Farm Business Management Council	To establish and maintain a funding pool for the development and application of innovative and sustainable farm business management practices.	Major focus of funding is for projects that use innovative and sustainable techniques to develop strong business management skills for Manitoba farm families and agri-business operators. The Council also facilitates partnerships between individuals and organizations within the agriculture industry where projects may have mutual benefits and interests.	Johanne Ross, Coordinator RR #3 Minnedosa MB R0J 1E0 (204) 874-2224 Email: jross@mfbmc.mb.ca